

FINTECH & ENTERPRISE TRADE MISSION TO INDIA 2024



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Welcome

I am delighted to be part of this Grow London Global trade mission to India, bringing 12 of London's most innovative Fintech and Enterprise companies along with us to explore this dynamic market and forge meaningful connections.

Propelled by the trends of digitization and clean energy transition – India is on a path to become the third largest global economy by 2027. Through a rapid development of digital, regulatory, financial and physical infrastructure, there has never been a better time for our UK companies to be doing business in India.

Mumbai and Bangalore are unparalleled gateways into India's evolving financial and enterprise technology industries. This mission will see our delegation of trailblazers in Fintech, Digital Payments, ESG and AI immerse themselves in the Indian market through meetings with top Indian banks, corporates and investors.

Business ties between the UK and India are going from strength to strength, and with both markets having shared passion for entrepreneurship, I am excited to bring these business ecosystems together for what will be the start of many long-lasting partnerships.

Here's to a successful Grow London Global trade mission!



Janet Coyle CBE
Managing Director,
Grow London

Welcome

I am thrilled to welcome our Grow London Global delegation of Enterprise and Fintech companies to India for this exciting trade mission to Mumbai and Bangalore.

India stands as one of the world's most dynamic markets for enterprise technology and financial innovation. Its thriving digital economy, supported by a vast talent pool and cutting-edge infrastructure, has made India a global hub for technological advancement.

Mumbai is the financial capital of India, home to leading banks, global enterprises, and a fintech sector driving digital transformation at scale, whilst Bangalore, India's Silicon Valley, is a powerhouse of innovation, with a tech ecosystem worth \$158 billion. Together, these cities are pivotal to India's tech-driven growth story.

This trade mission offers an unparalleled platform to strengthen the bond between London's global tech hub and India's fast emerging tech ecosystems. With India standing as the largest investor into London, our strong ties will be further strengthened upon the upcoming signing of the Free Trade Agreement.

We're delighted to have our London delegation here to engage with influential stakeholders, explore collaborative opportunities, and showcase their groundbreaking solutions in enterprise, fintech, AI, sustainability and more.

Here's to a productive and impactful mission!



Hemin Bharucha
Regional Director - India
and Middle East
London & Partners



Overview



About London & Partners

We are London's growth agency.
Our mission is to create economic growth that is sustainable, resilient and inclusive.
Since 2011, London & Partners has helped to add £3.4bn to London's economy and supported or created more than 90,000 jobs.

What we do:

- High Growth Sectors: We support businesses in high-growth sectors to scale
- Small Businesses: providing expert support and resources to London's small and micro businesses to help them thrive.
- Visitor Economy: We attract visitors and events and develop London as a destination
- London Brand: We grow London's global reputation to support economic growth
- Partnerships & Ventures: We create partnerships and profit-making ventures to scale our impact

For more information, visit:
londonandpartners.com



Grow London Global

Grow London Global is a free 12-month programme for London-based companies that want to expand internationally.

Grow London Global is the successor to the Mayor's International Business Programme, which has helped 1,300 London scaleups including Monzo, Brompton Bicycles, Mr & Mrs Smith and Bloom & Wild reach their global expansion goals.

The programme offers expert advice, workshops, events, networking opportunities with partners, corporates, investors, peers as well as unrivalled opportunities to make valuable contacts into your target market on trade missions across the world.

For more information, visit: grow.london/global



Meet The Team



Anna Carson-Parker
Senior Trade Manager -
Enterprise, Grow London Global



Janet Coyle
Managing Director,
Grow London, London & Partners



Hemin Bharucha
Regional Director - India and
Middle East, London & Partners



Jack Brooks
Senior Programme Manager -
Missions, Grow London Global



Will Kilmurray
Trade Mission Executive,
Grow London Global



Sydney Cronin
Marketing Manager -
Grow London Global



In Mumbai



Burzin Luth
Vice President, West India,
London & Partners



Abhilasha Malik
Vice President - North India,
London & Partners



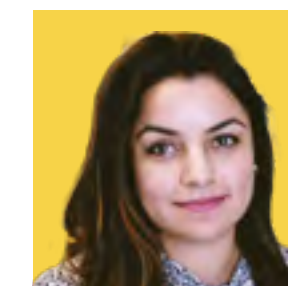
Delzad Kapadia
Business Development Executive,
London & Partners



In Bangalore



Neha Karnad
Business Development Manager
- India, London & Partners



Divya Bajaj
Vice President, South & East India,
London & Partners



Gayathri Ramkumar
Business Development Executive,
London & Partners



Meet The Delegates



Meet the Delegates



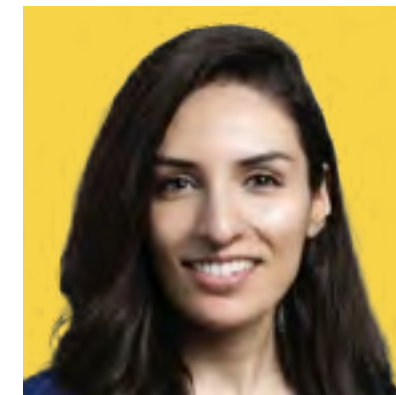
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 autogenai.com

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Raj Khaira
Co-Founder & Deputy
Global CEO



AutogenAI uses advanced AI technology to streamline business tendering, bid writing, and proposal processes, producing high-quality drafts rapidly. It optimizes all written communication, enhances growth opportunities, and generates unique content reflecting corporate messaging. Trained on a company's written corpus, it ensures optimal communication quality, saving time and resources.

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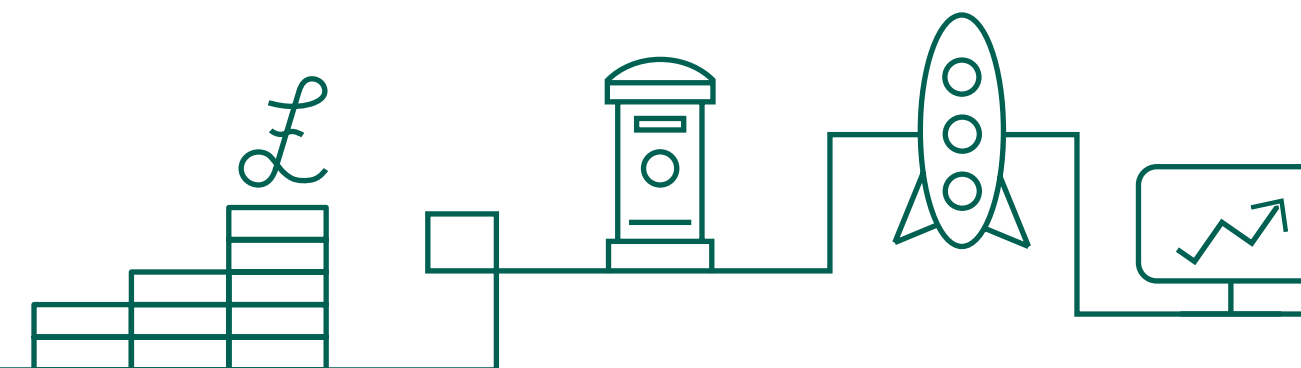
 builder.ai

 [@Builderai](https://twitter.com/Builderai)

Naveen Chopra
Director Partnerships APAC



Builder.ai was created with a vision: an app in every business and in the hands of every entrepreneur. It's a composable software platform that combines LEGO-like reusable features and AI to build any app, using the power of your voice.



Meet the Delegates



Carbon Responsible

 carbonresponsible.com

Matthew Paver
CCO



Carbon Responsible represents clarity in data and confidence in action. They bring accuracy back into carbon accounting. Their advanced data delivers audit-level precision tailored to specific industries. With their cutting-edge software solutions and expert team, they support you from audit to action and back again.



DIGISEQ

 digiseq.co.uk

 [@digiseqUK](https://twitter.com/digiseqUK)

Iain Case
Projects Director



DIGISEQ Ltd is a B2B technology enabler, facilitating, via its fully EMV certified platform and patented technology, the provisioning of secure data, including payment tokens, access control and secure ID, onto passive (non battery) objects. They power many existing payment wearables, and also provide secure NFC technology and provisioning services to premium and luxury brands to enable them to protect their products and deliver digital experiences.

Meet the Delegates



ekko

 ekko.earth

Manish Vara
Co-Founder & Chief
Customer Officer



ekko is the multi-award winning sustainability fintech infrastructure that can empower over two trillions payment interactions globally with tangible sustainable outcomes.



Fondy

 fondy.io/gb

Valeria Vahorovska
Founder & CEO



Fondy redefines complex payment infrastructures, offering transparent, scalable solutions that simplify cross-border payments and connect UK businesses with global markets. By turning international payment challenges into growth opportunities, they empower businesses to expand seamlessly and thrive in today's competitive global landscape.

Meet the Delegates



Merge

merge.money

@merge_now

Kebbie Sebastian
CEO



Merge is an API-first payments platform that merges local payment rails from around the world into one platform. They provide virtual accounts to customers with the ability to collect, hold, and manage GBP, EUR, USD and 60+ other currencies. Their platform seamlessly embeds into their customers' solutions and their sub-account structure provides powerful reconciliation capabilities.



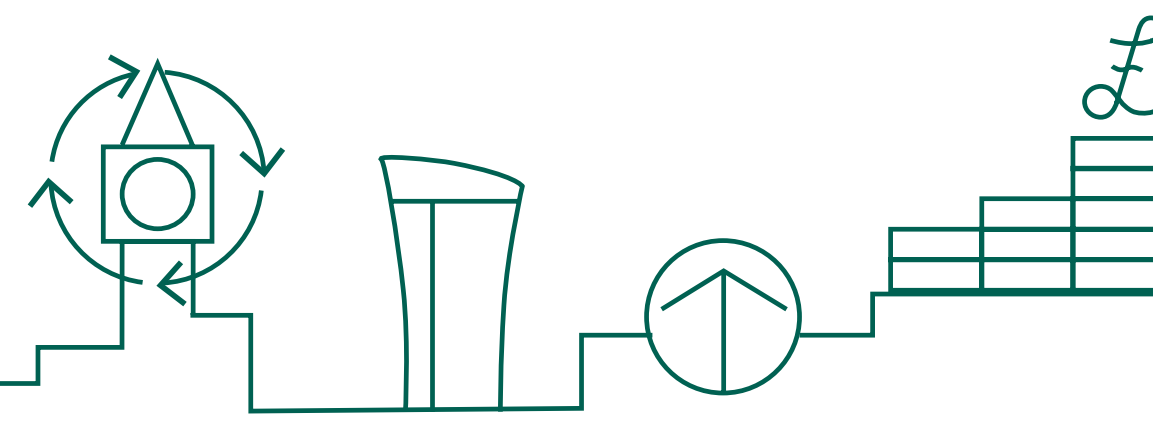
Qonstrue

qonstrue.com

Tai Alegbe
CEO



Qonstrue help SMB suppliers become ESG compliant and certification ready while giving their customers full visibility. They do this using an SaaS OS software + AI-digital coaching to help SMB suppliers throughout the supply chain (Scope 3).



Meet the Delegates



Shojin

Shojin

 shojin.co.uk

 [@ShojinProperty](https://twitter.com/ShojinProperty)

Igor Gorbatsevich
Head of Digital



Shojin is an FCA-regulated fractional investing platform enabling global investors to build their wealth from UK-based real estate investment opportunities. Shojin strives to make real estate investing more fair, accessible and transparent to everyone by simplifying and lowering the barriers for investing in institutional-grade opportunities.



The Acuity Method

 theacuitymethod.com

Ben Mekie
CEO



The Acuity Method strengthen finance teams. They assess and measure competence and then provide the right support to develop both individuals and teams

Meet the Delegates

TradingView

Tradingview

 tradingview.com

 @tradingview

Rauan Khassan
Vice President,
International Growth



TradingView is a leading global charting platform, offering real-time data, advanced analytics, and powerful charting tools to millions of users worldwide. Their platform enables traders, investors, and financial institutions to make informed decisions.

velexa

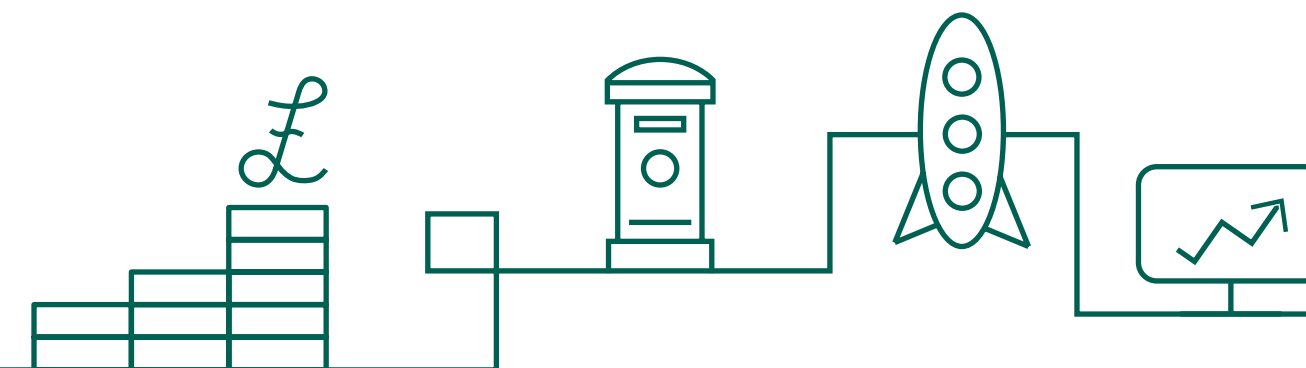
Velexa

 velexa.com

Tendie Moyo
Head of Governance,
Risk & Compliance

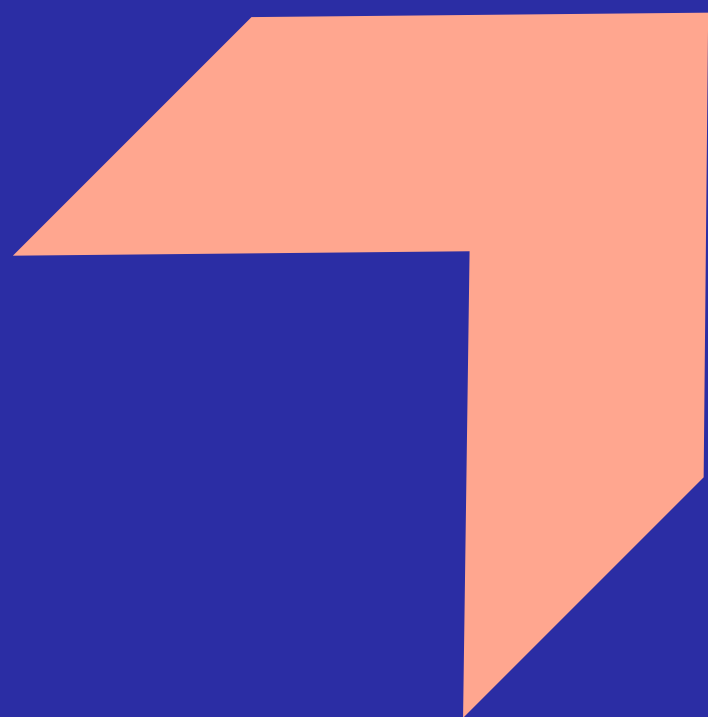


Velexa is a WealthTech company offering a B2B2X investing platform that empowers financial institutions to rapidly launch modern wealth management services. Recognised for innovation, Velexa provides comprehensive solutions from front-end apps to trade execution, allowing institutional customers to expand their offering and enhance customer experience.





Meet a Fellow



Coutts

 coutts.com

Jonathan Munday
Executive Director



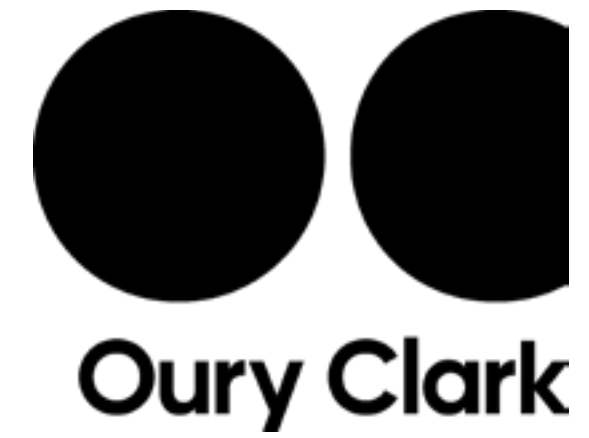
Coutts provides first-class, day-to-day banking services, as well as flexible, innovative lending services. We're also an established investment house, providing a range of portfolios and funds underpinned by disciplined, data-driven processes designed to help clients grow their wealth over time. We're committed to helping our clients reach their potential and contribute to wider society. We do this primarily in three ways: supporting entrepreneurs and businesses; focusing on sustainability – particularly climate change; and promoting the importance of financial planning.



Our partners



Thank
you to our
partners





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